VantagePoint
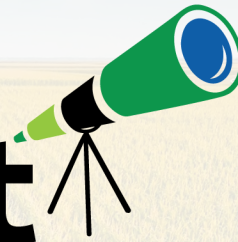## E-NEWSLETTER

MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

May 2022

National Conference: The Deep Dive

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

AgVantage 2022 National Conference
June 21-24, 2022

We are getting closer to our "Deep Dive" into AgVantage Software products at this year's National Conference. In prior newsletters, I have shared with you the fantastic events we have planned, the pricing and registration that is open on our website, now I want to invite you to some of the opportunities we have available throughout the event.

Grain Merchandising 101 – Tuesday, June 21 from 1:00-4:00pm, we are hosting this special session for all grain people to learn about merchandising from peers who know. Come early to learn how grain merchandising works and the tools available to help with this important task. Please register for this.

AgVisor Customers – AgVisor Customers are invited to a special meeting and social event on Tuesday, June 21 from 4:00-6:00 pm. We will discuss AgVantage features, future, and have some fun exclusively with this group. Please register for this.
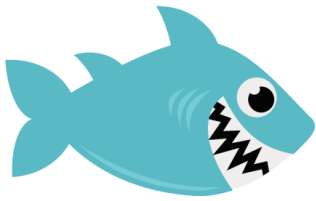
Shark Tank – Five titans of AgVantage are the sharks in the tank. They will allow you to try to convince them to invest money in your idea. If you have a suggestion or idea you would like to present (whether real or fake) let me know. A fun spin off of a reality tv show that you can participate in Wednesday after lunch.

Meet the Pros – Because you asked for this session to return, we are going to "take a deep dive into product pools," or software topics, that you are interested in. If you have a specific topic you want to discuss or a person you suggest as a subject matter expert, we have a few openings left. This will be Thursday after lunch.

"Be sure to reserve your room at the Radisson Blu by Tuesday, May 24th..."

AgVantage SOFTWARE   Employee Owned. Customer Focused.   (877) 282-6353   support@agvantage.com   agvantage.com

Baby Sharks – Are you looking for qualified people to join your company? Do you have an opening for an internship or a young energetic person to join your mission to enhance the future of the ag industry?   We are offering some students in FFA an opportunity to join us on Friday morning to share what they are doing to feed the future of the Ag Industry and how we can support that. In turn, you can share with them some opportunities and suggestions of what you are doing to feed that same future. If you want to nominate someone to share or have an opportunity available, please email me.

Friday Fun – Plan to stay until noon for Friday sessions this year, we have some great options on the agenda:

Coffee with Management – Open discussion with AgVantage staff to dive into any topic you wish.

Customer Management & Engagement with POCKT & CRM – See AgVantage's newest product containing all the information your ranchers and growers can access within POCKT. Talk about managing customer information, personal notes, and document exchange. (This session is offered on Wed and Thurs too)

Employee Retention and Engagement – This is a hot topic because there are so many options for employees in today's world. We have brought in Michael Garner, from Momentum, to talk about creating an environment for worker success and creating a culture for employee retention. This will focus on motivating workers, building organizational culture, worker development, and more.

Tips and Tricks – A popular session that teaches you how to read messages (Do's and Don't's), navigate around Edge, procedures to simplify your workload, ways to continue reducing paper usage, and how to work with the "helps" that AgVantage offers. Participants are encouraged to share some of their tips too. This is a "Don't Miss" class.

AR Credit & Collections – Got a "nauti" list? You'll want to sink your jaws into this conversation about EDGE's upcoming Credit & Collection package. This session will feature an overview of the coming features, as well as round table discussion to help steer the direction of the credit & collection ship. Scheduled to launch in January 2023.

Downloading to Excel – How to download spool files and reports to Excel.

Edge Payroll & ETA – Discover recent additions to Payroll, Edge Payroll operations and employee portal features. Learn to navigate using 2020 and later federal W4 forms. Be among the first to catch a glimpse of upcoming ETA Manager in Edge.

Be sure to reserve your room at the Radisson Blu by Tuesday, May 24th and
register for the conference on our website.
www.agvantage.com/national

Can't wait to see you there!

Thank you to our sponsors who are partnering with us to bring you this event!

Update on New Software Releases

By Tim Underwood, VP Development - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Edge Agronomy

Ability to generate tender loadout from dispatch (515313)

CDMS information from u4cdmsitm into shipping document (561008)

Show additional comments in order application (562135)

Change scheduled orders tender loadout to new report (562546)

Edge Accounts Receivable

Aging report to Excel (464994)

Inactivate a term (471945)

Booking & PP reports: By customer and by item to CSV (536627)

Edge Crop Protection

Shipments for Crop Protection (555623)

Edge Dispatch

When a call is scheduled, driver is required (562084)

Edge Feed

Add Feed Order Manager (467310)

Feed order/ration screen - add texture & animal filter (558107)

Edge Inventory

Add CSV option to physical inventory count sheet (556081)

Edge Invoicing

Ability to bring split group from anhydrous tickets into invoicing (562679)

Inventory

Inventory receivers payables file update with item number not reorder # (512300)

PC Scale

Add split group to anhydrous - add 'other' (522245)

Updates to scale settings file (551435)

Setting changes to prepare for new purchase classes (551767)